

# **Document Solution Overview “Legal”**

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**December 8<sup>th</sup>, 2011**

**MBB Solutions LLC**

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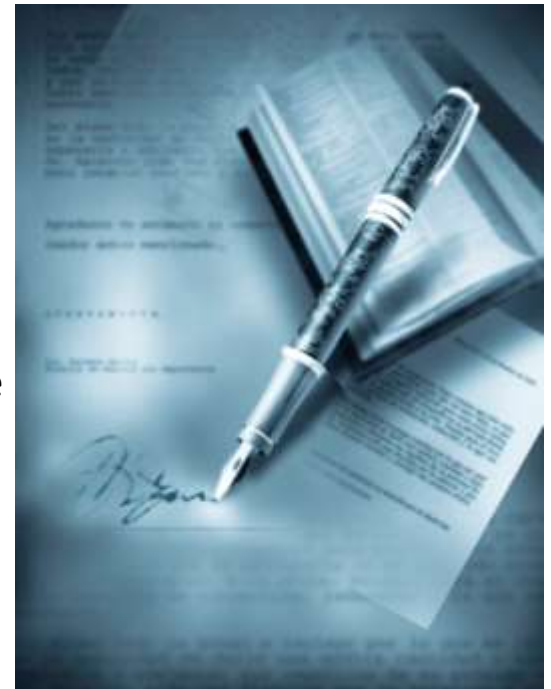
# Document Solution Overview

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MBB Solutions has developed a cloud based solution that will meet all of your Document Generation and Management needs. Working with ASC and their ASC Contracts platform, MBB Solutions can quickly set-up and configure a document solution for your legal practice.

Our solution can...

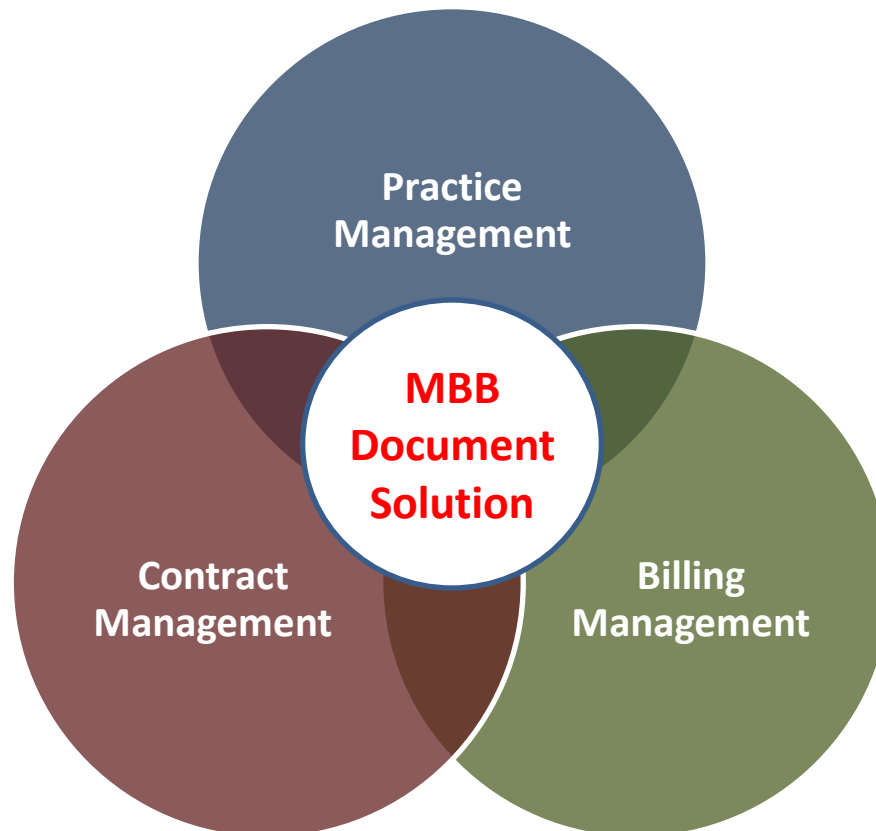
- Provide a single solution that spans all areas of running a legal firm: practice, contract and billing management
- Provide a customized solution that conforms to your business
- Support single attorney practices up to the largest firms
- Quick return on investment and flexible payment plans
- Control workflow and approval based on system intelligence and role
- Allow complete visibility to all customer document information in one application
- Provide detailed audit and reporting capabilities
- Produce customized documents and business process that are unique to your business



# Overview

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**GOAL – MBB’s Document Solution spans all three legal functional areas with one fully functional, customizable, and cost effective Cloud based application**



# Review

**GOAL: Our Document Solution addresses all the key elements of running your legal practice**

Solution	Area	Area Detail	How Document Solution addresses?
<b>MBB Document Solution</b>	Practice Management	<ul style="list-style-type: none"> <li>• People</li> <li>• Plant</li> <li>• Process</li> <li>• Money</li> </ul>	<ul style="list-style-type: none"> <li>• Easy to use, fully supported, no IT</li> <li>• Cloud based, expandable, secure</li> <li>• Tailored to your business</li> <li>• No capital, flexible payment options</li> </ul>
	Contract Management	<ul style="list-style-type: none"> <li>• Creation</li> <li>• Negotiation</li> <li>• Execution</li> <li>• Compliance</li> </ul>	<ul style="list-style-type: none"> <li>• Document generation, single source</li> <li>• Track every change, revision history</li> <li>• Unique document id, bar code</li> <li>• Single Source, Intelligent workflow</li> </ul>
	Billing Management	<ul style="list-style-type: none"> <li>• Estimates</li> <li>• Hours</li> <li>• Audit</li> <li>• Integration</li> </ul>	<ul style="list-style-type: none"> <li>• Quick generation, tracking, mobile</li> <li>• Time Tracking by user, reportable</li> <li>• Changes tracked, emails, supporting docs</li> <li>• Connection to billing/financial systems</li> </ul>

# Return On Investment\*

**GOAL: Due to low capital investment and quick operation benefits, most customers will break-even within the first year**

Item	2 Users		5 Users		10 Users	
Users	2		5		10	
Blended Hourly Rate	\$125		\$125		\$125	
Forms Created	10		10		10	
Term	36		36		36	
Minutes Saved per User	10	30	10	30	10	30
1 <sup>st</sup> Year Savings	\$13,200	\$33,000	\$33,000	\$82,500	\$66,000	\$165,000
1 <sup>st</sup> Year Total Cost	\$10,900		\$13,960		\$19,060	
Monthly Rate over life of Contract	\$553		\$834		\$1,301	
<b>Months to Break Even</b>	<b>10</b>	<b>4</b>	<b>5</b>	<b>2</b>	<b>3.7</b>	<b>1.5</b>

\* NOTE: These are representative samples. Since all solutions are tailored to your business, all results will be different.



# Features

**GOAL: MBB's Document Solution provides a full range of features normally found in higher end enterprise level solutions**

<b>Hierarchy</b>	Complete company wide view of Customer		<b>Clause Management</b>	Ability to Select Different Clauses
<b>Simple Search</b>	Search for a single field		<b>Bar Code</b>	Auto identification via fax or email
<b>Advanced Search</b>	Search for multiple fields		<b>Meta Data</b>	Descriptive data on every form
<b>Reporting</b>	User defined reports on any field		<b>Workflow</b>	Intelligently route documents
<b>History</b>	Complete record of all actions		<b>Worklist</b>	Active lists of actionable items
<b>Email</b>	Record of all emails sent		<b>Time Management</b>	Ability to track users, date and time worked

# Why choose a Cloud Solution?

Look at the comparison below to see the benefits of a cloud based Contract Lifecycle Management (CLM) solution over traditional solutions

<b>Area</b>	<b>Cloud</b> 	<b>Traditional</b> 
<b>Capital</b>	None	Servers, Licenses, Racks, Cabling
<b>Operating Costs</b>	Low per user cost	IT staff to support, Space/Power
<b>Green Footprint</b>	Multiuse environment, efficient use of resources	Single environment, not efficient use of resources
<b>Implementation</b>	Very quick	Longer due to purchasing, scheduling, installation, testing
<b>Uptime</b>	Monitored 24 x 7 x 365	Based on your internal monitoring
<b>Maintenance</b>	Performed at no extra cost, completed by CLM experts	Extra cost, based on IT availability, not completed by CLM experts

# Next Steps

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MBB Solutions is focused on Making Business Better through our cloud-based and industry leading Document Solution. Each Document Solution is customized for your business to maximize the return on your investment!

Interested in learning more?

Check us out on the web at “[mbllc.com](http://mbllc.com)”.

Give us a call at (636)-821-5023

Email us at “[sales@mbllc.com](mailto:sales@mbllc.com)”.

Sign up for a a 30 Day Free Trial at  
“<http://mbllc.com/30-day-free-trial>”

